

# Hawai'i District Office Lenders Bulletin



## **Awards Program for 2006 – More Bonus Points for the Lending Officer of the Year**

In support of Hawai'i District Office's marketing and outreach efforts, **two (2)** additional bonus points will be added to the Lending Officer's accumulated points for each loan approved through the SBA Resources Day or SBA's Business Loan Blitz. This **bonus** will be in addition to:

- ✓ Two (2) points for each 7(a) loan approval.
- ✓ One (1) point for each loan to firms owned 51% or more by women and 51% or more by veterans.
- ✓ Plus a point for a 504 loan and an additional point for a 504 loan made to a start-up business (in business for less than 2 years).

The **2 bonus points** for each approved loan will be retroactive from January 2006.

The Lending Officer of the Year Awards program began on October 1, 2005 and ends September 30, 2006.

If you have any questions, please call Jerry M. Hirata at (808) 541-2969.



## **Effective May 2, 2006**

## **Nationwide PLP Status**

The geographic territory for each existing PLP lender will be nationwide. The Agency has concluded that authorizing lenders to make PLP loans nationwide will enhance small business access to capital and program efficiency.

SBA lenders seeking new PLP status also will receive nationwide PLP geographic territory. Requests for PLP status should be submitted to

Sacramento Loan Processing Center  
Attention: Center Director  
US Small Business Administration  
501 I Street, Suite 12-100  
Sacramento, CA 95814-2322

or faxed to (916) 930-2406. Requests for PLP status should contain information set forth in SOP 50-10(4), Subpart D, Chapter 3, Paragraph 2.a.

## **Out-of-State Lender Activity as of April 30, 2006 (7 months)**

	Number of Loans
Capital One	21
Business Loan Center	21
Innovative Bank	17
Branch Banking & Trust Co.	1
Comerica Bank	1
Center Bank	1
Stearns Bank National Assn	1

For further information, please call Jerry M. Hirata at (808) 541-2969.